

District Twenty-Two *Organization of Bridge Units, Inc.*

District 22 Board of Directors Meeting - Minutes

Date: 6:30 PM Friday April 10, 2009

Location: Town & Country Inn San Diego Ca.

Presiding: 2009 D22 President Teri Atkinson

Representatives: Area I: Warren Cederborg & Teri Atkinson
 Area II: Noel Hanford & Francis Foresta
 Area III: Rex Latus & Jon Wright
 Area IV: Fran Schwartz & John Kissinger

National Representative: Ken Monzingo

Guests: Betty Bratcher

I. CALL TO ORDER

The meeting was called to order at 6:35 PM.

- Introduction and confirmation of new member - John Kissinger
Fran Schwartz made a motion seconded by Noel Hanford to elect John Kissinger to complete the term of resigning board member Barton Friedberg. The vote was unanimous – motion passed.
- The Secretary noted all board members were present.
- Approval of Minutes from Riverside
Francis Foresta requested the Riverside minutes be updated to reflect the revised D22 Net Profit for 2008 of \$4,201. Fran Schwartz made a motion seconded by Jon Wright to approval the minutes with the requested revision. The vote was unanimous – motion passed.

II. TREASURER'S Report Francis Foresta

- Final Report on Riverside
Francis reported the Riverside 2009 Tournament had a net profit of \$2,732 compared with a net loss of \$1,742 in 2008. The difference reflecting increased attendance.
- Francis presented a revised 2008 Financial Report. The net profit of \$4,201 was higher than originally reported.

Rex Latus made a motion seconded by Noel Hanford to approval the Treasurers Annual and Riverside reports. The vote was unanimous – motion passed.

- Forum Ads

The process currently being followed to collect ad revenue from the Units is not working. The ad is submitted directly to the Forum and the Unit Treasurer sends a check to the District Treasurer. Last year it is estimated \$9,000 in Forum ads were submitted and printed but less than \$6,000 was collected.

The Board agreed the methodology being used must change. The District Treasurer will contact the Forum Editor to establish new procedures that better control and report ad activity.

Rex Latus made a motion seconded by Jon Wright that in the future Forum ads will be published only if prior payment has been received. The vote was unanimous – motion passed.

Ken Monzingo will publish an article in the Forum announcing the new Forum ad requirements. Ken will also change the text of the message printed every month in the Forum that states the deadline for ad submission to include the requirement regarding payment. Rex Latus will contact each Unit President communicating the same information.

- GNT Sanction fees
Francis will check with the ACBL regarding their communication of sanctions issued with the District. The District is not getting its share of the unit/club GNT sanction fees and the District has no idea who is sanctioned and what games are held. In 2008 the District lost \$4,500 on the GNT

III. EXECUTIVE COMMITTEE Report – Teri Atkinson

There was no activity for this reporting period.

IV. CORRESPONDENCE – Rex Latus

- ACBL \$20,000 Charity Grant for 2009
Area I representatives Warren Cederborg & Teri Atkinson selected Society for Disabled Children of Kerns County. The Society for Disabled Children of Kerns County offers youth activities, transportation aid, medical equipment loans, sliding scale payment and financial aid for Camp Blue Jay and speech therapy.

Area II representatives Noel Hanford & Francis Foresta selected Hidden Harvest. After harvest is complete local farmers leave millions of dollars worth of first-rate produce behind in the Coachella Valley fields. Hidden Harvest takes advantage of this bounty and delivers the healthy produce free of charge to agencies that serve the hungry and needy.

Area III representatives Rex Latus & Jon Wright selected the Brother Benno Foundation as their recipient. BBF provides many services for the poor and the homeless in North San Diego County. These services include food,

clothing, showers, haircuts, shelter for women and children, rental assistance, prescription assistance, drug and alcohol recovery, sober living for women, tutoring and many other much needed services.

Area IV representatives Fran Schwartz & Bart Friedberg selected South County Outreach Food Bank as their recipient. Since 2005 South County Outreach has helped 34,000 homeless in Orange County. Over the years South County Outreach and the services it provides has grown to serve as many as 10,000 families in South Orange County annually.

All the selected charities are 501(c)3 organizations.

- ACBL annual \$1,000 Charity Grant
National Representative Ken Monzingo selected Golden Rainbow Senior Center in Palm Springs. Golden Rainbow provides outreach services to the lesbian and gay senior citizens and to build them a retirement home. The Center also provides social and recreational programs including bridge lessons and games.

Golden Rainbow Senior Center is a 501(c)3 organization

- Ken Monzingo agreed to check with Kelley McGuire to see if the charity checks could be sent to the District rather than directly to the charities. This would allow the four areas within District 22 to promote bridge at the local level. Kelly agreed to distribute checks to the Area Representatives.

V. NATIONAL DIRECTOR'S REPORT Ken Monzingo

Ken distributed his Houston NABC Report to the District 22 board members and briefly discussed key points. For complete details on the Houston NABV board actions refer to the minutes on the ACBL website (www.acbl.org) or at www.KenMonzingo.com.

VI. COMMITTEE REPORTS

A. Tournament Committee Chairman – Jon Wright

1. General Report.

Dan Williams provides the duplicated boards for all the pair events. Francis Foresta reported Dan stated he has always had a minimum charge of \$750 (60 sets @ 12.50 per set) for board duplication and until now he has not charged us the minimum when our order did not meet the minimum. He is now requesting in the future we pay the minimum when necessary. The District was unaware of his minimum charge required. Francis made a motion seconded by Rex Latus to pay the minimum until Francis can review the contract with Dan and reach an understanding. The vote was unanimous – motion approved.

Ken Monzingo reported there is an agreement with Dan that the District receive a percentage of his book sales. So far in the last year and a half no payments have been submitted. Francis Foresta will also review this with Dan and clarify the agreement.

The table count for the two session play through events strongly supports the early start times of 10:30 AM & 3:00 PM as the players preference. Some two session events currently start at 1:00 PM & 7:00 PM at the San Diego Regional. A motion was made by Rex Latus seconded by Jon Wright to change the start times for all events to 10:30 AM & 3:00 PM. The vote was unanimous – motion approved. There will still be separate night games scheduled.

A motion was also made by John seconded by Rex to combine the Senior & Open Pair events at all the Regionals. The vote was unanimous – motion approved

Rex Latus suggested for planning purposes, we need to know if the tables and supplies can be delivered the day before the tournament and picked up the day after the tournament ends. This means dock space not playing area space so no extra cost is incurred. The concern is having enough time to setup for tournaments and having enough time for a backup plan should delivery be delayed. Currently if the delivery truck is delayed for any reason, events schedule for day one of the tournament are in jeopardy. Rex asked Ken Monzingo to check with all our tournament sites regarding this request so a contingency plan can be defined. Also the Tournament Procedures need to be revised to include responsibility for scheduling table delivery and pickup.

While the District balance sheet remains healthy, Rex suggested the Districts revenue and expenses need closer monitoring. The 2008 Financial report showed a small net profit (most of it from interest earned on our CD's). Some tournaments and events have lost money. Tournament expenses continue to increase. The District has fallen short on its room night contractual agreements with our host hotel the last three tournaments. Tournament equipment upgrades have been made and more is needed. The tournament manger stipend has not changed in decades. It was recommended the Board regularly review revenue and expenses with the goal of increasing the former and controlling the latter.

Francis Foresta is working on providing budget and financial information to assist the tournament managers in planning their events.

A motion was made by John Kissinger seconded by Fran Schwartz to increase tournament entry fees by one dollar beginning with Palm Springs in December. Motion passed with 7 yes votes and 1 abstention.

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Jon Wright recommended a Tournament Supervisor oversee all district agreements and actions and be available for counsel and assistance as needed. A supervisor was appointed for each tournament.

2. Tournaments:

- Riverside, Jan. 26 to Feb 1, 2009, Mission Inn. Manager: Bart Friedberg
The Riverside 2009 Tournament had a net profit of \$2,732.
- San Diego, April 6-12, 2009. Manager: Alice Leicht and Bill Grant
Table count for tournament through Friday afternoon was up 46 tables despite a significant drop in the night events. Previously order table cloths were available and in use as planned. This brings the table cloth total to 250. New cards for the knockout & Swiss teams were requested. Four hundred and fifty decks were ordered only 180 were available because the cards were on back order by Barclay.

Due to hotel scheduling conflicts tournament equipment and supplies could not be delivered to the Town & Country until Sunday midnight. The Board issued a Thank You to Ken Dischner for his flexibility in dealing with a difficult assignment.

Betty Bratcher reported Ken Dischner also provided 8 new sets of table markers.

- Ventura, June 8-14, 2009
Tournament Chairmen: Teri Atkinson, Joe Conti
Daily Bulletins: Ken Monzingo
Tournament Supervisor: Teri Atkinson

Fran Schwartz reported having a problem getting a reservation. She indicated the hotel was quoting a smaller block than our contract stated. Ken Monzingo volunteered to contact the hotel and clarify/resolve any issue.

- Orange County – September 7-13, 2009, Hyatt Regency, Irvine CA.
Tournament Chairmen: Jody Pedri, Hans Giroux
Daily Bulletins: Jody Pedri, Hans Giroux
Tournament Supervisor: Fran Schwartz

Status – activities going as planned

- Palm Springs, Dec. 14-20, 2009, Rancho Mirage
Tournament Chairmen: Roberta Grubb, Ken Monzingo
Daily Bulletins: Ken Monzingo
Tournament Supervisor: Ken Monzingo

Status – activities going as planned

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- Riverside, February 1-7, 2010, Mission Inn. Manager:
Tournament Chairmen: Jody Pedri, Hans Giroux
Daily Bulletins: Jody Pedri, Hans Giroux
Tournament Supervisor: Teri Atkinson

A discussion was held regarding the need for an additional local co-manager for this tournament. A motion was made by Francis Foresta with a second from Warren Cederborg to table the decision until till the next meeting. The motion to defer the decision did not pass (3 votes in favor and four against). A general discussion on budgets and expenses followed. After discussion another motion was made and seconded not to have an additional co-manager at this event. Jody & Hans are the co-chairpersons for this tournament. The vote was unanimous – motion passed.

3. Future Site Selection: Bakersfield – Teri Atkinson.

- Bakersfield , October 2010
Final decision is pending and is dependent on ACBL making Palm Springs a Permanent Tournament Site which would open up a sanction.

4. 2009 Fall NABC: Ken Monzingo

Ken announced there will be Thanksgiving Day buffet dinner. Reservation and prepayment are required with the checks to be sent to Francis.

7. Tournament Scheduling: Betty Bratcher

Betty distributed the District 22 & 23 Tournament Schedule for 2009.

B. GNT/NAOP's: Warren Cederborg (NAOP) & Wright (GNT) district GNT semifinals and finals 2009)

Francis Foresta reminded the Board the event lost money last year and one of the major issues is the District receiving its share of table fee for this event. Many club and units do not submit the fee and the District has no record of who request sanctions and actually ran a GNT qualifier. Warren will check with ACBL on obtaining sanction and game information. Warren and Francis will then review the collection procedures and recommend needed changes.

Another suggestion made by Francis is to lower the prize money paid.

Warren will provide a report on the attendance of the D22 GNT finals. The format was changed this year to provide a multi-location format as an incentive to increase attendance.

The Board will recommend any necessary GNT changes after reviewing the results of the format change and information gather regarding table fee collection.

C. Education, Membership & Club Relations: Teri Atkinson

Teri reported 18 players attended the Directors Course in San Diego presented by ACBL Director & Instructor Nancy Boyd.

A motion was made by Noel Hanford with a second from Rex Latus to allocate seven room nights to Teri because the tournament speaker program requires her to be at the tournament every day. The vote was unanimous – motion passed.

D. STAC Coordinator: Betty Bratcher
STAC revenues to the District was \$500 for 2008

VI. OLD BUSINESS

- Stipend for tournament managers – Ken Monzingo
A motion was made by Jon Wright with a second from Francis Foresta to increase the stipend for tournament managers from \$75 per day to \$100 (\$150 if TM is co-chaired) for 8 days and to include 8 rooms 8 nights.
- Palm Springs as Permanent Tournament Site – Ken Monzingo
No resolution on this issue but Ken is still working on it.
- Tournament Equipment & Supplies Update – Rex Latus
Rex submitted a request to Ken Dischner for 450 new card decks for San Diego. The cards were order but are on back order so only 180 decks were available.

Rex received an email from Cecil Cook containing an Excel spread sheet report on bidding box inventory. As of November 2008 there are 1339 boxes or 335 tables.

An inventory report was received from Ken Dischner on March 19. Included in this report was a request for a 10 cent increase per table for supplies and a recommendation regarding the purchase of new tables. The board agreed to the 10 cent increase per table in supply fees beginning in December when the new entry fee rates go into affect at Palm Springs. The recommendation Ken made regarding purchase of new tables was not favorably received. The board suggested an alternative approach. Rex will schedule another meeting with Ken Dischner in early May to discuss this and other on going needs.

Equipment storage and delivery estimates continue. Rex currently has two delivery estimates, Anytime Speedy Delivery and Same Day Express, and one storage quote at \$ 95/mo. Bart Friedberg found nothing cheaper in Orange County Francis Foresta checked with 10-12 storage places in Temecula and the prices for a 10x10 average around \$75-\$90/mo.

VII. NEW BUSINESS

- Elect Vice President

A motion to elect Rex Latus as Vice President was made by Jon Wright and seconded by Noel Hanford, and unanimously passed. Rex volunteered to retain his responsibilities as Secretary.

VIII. ADJOURNMENT

Meeting adjourned at 11:15 PN

The next meeting is in Irvine September 11.

Rex Latus
District 22 Secretary
August 19, 2009