

District Twenty-Two

Organization of Bridge Units, Inc.

Minutes

District 22 Board of Directors Meeting

Date: Friday, December 17th, 2010

Location: The Westin Mission Hills Resort
71333 Dinah Shore Dr, Rancho Mirage, Ca

Presiding: D22 President Rex Latus

Representatives: Area I: Warren Cederborg & Teri Atkinson
Area II: Irv Kostal & Fran Foresta
Area III: Rex Latus & Jon Wright
Area IV: Fran Schwartz & John Kissinger

National Representative: Ken Monzingo

Guests: Gary Zeiger

Special Guests:

Rich and Sandy DeMartino, Craig Robinson and Elaine Landow,
Jay and Kathy Baum, Jim and Corinne Kirkham, Suzi and Stan Subeck,
Bonnie Bagley, Roberta Grubb, Patrick Page and Bill Grant

Prior to the actual meeting everyone was introduced. Then Jay Baum, ACBL CEO, spoke to the group, describing the new ACBL Headquarters, The Bridge Museum and urging all to visit when we have a chance. Rich De Martino, 2010 ACBL President then spoke and cited the ACBL action of cutting Club masterpoint awards, which had been hurting Sectional Tournaments and an ongoing project to enable members to see all results, at clubs, and tournaments, for the entire year, as well as improvements to ACBLScore and the Web site. He also noted that rules dealing with slow play had been passed in Orlando. He and Craig Robinson, 2011 ACBL President expressed their thanks to all the ACBL volunteers and their optimism about both the current status and the future of the ACBL. Dinner was served.

I. CALL TO ORDER

The meeting was called to order at 8:25 PM. In addition to the 2010 Board, present were Bill Grant, Patrick Page and Gary Zeiger.

On a motion by Teri, 2nd by Fran Schwartz, The Orange County - Irvine Board Meeting Minutes were approved unanimously.

Jon Wright then asked to speak a few words expressing what a terrific job Fran Foresta

and Rex Latus, who are leaving the Board, have done the last three years, Fran as the District Treasurer, Rex as Secretary and then President. All were in agreement with his sentiments. Irv Kostal wanted to especially thank Rex for his help in learning the job of Secretary.

II. TREASURER’S Report Fran Foresta

Financial Tournament Reports - OC Irvine & Ventura

Fran Presented the Balance Sheet for the year, noting that it does not include the Palm Springs Regional information.

Tournament Account

Checking	\$3,869.84
Accounts Receivable	7,335.71
11 Month CD	58,591.66
Subtotal	69, 797.21

NABC Account

Checking	\$1,127.61
5 Year CD	50,592.19
Subtotal	51,719.80

Total \$121, 517, 01

One of the objectives of this Board has been to have \$100,000 in the Tournament Account. It is expected the Palm Springs Regional will bring in somewhere between \$15,000 and \$30,000, which will get us very close to, if not actually achieving that goal.

It was noted that among the Accounts Receivable was the sum of \$428, per tournament, to be paid by Ken Dischner, for the purchase of tables.

Fran produced a resume/analysis of the Ventura County and Orange County Regional Expenses. The Ventura County Regional had a net income of \$3,937; the Orange County Regional a net income of \$11,952. Ventura County was lower than Budget projections, but wasn’t designed to make money and is expected to improve the next two years and possibly exceed expectations. Orange County, on the other hand, was almost spot on, with 14.5% profit, compared to a 15% budget projection. It was pointed out that most of this profit was attributable to the fee increase, which offset the ACBL increase in Director’s salaries.

Fran also produced a District 22 Tournament Analysis for 2010, comparing the Budget forecasts with the actual result.

District Guidelines and actual results are:

	Estimate	YTD Actual
Hospitality	20%	20.8%
Sanction	14%	13.4%
Staff	37%	37.2%
Operations	10%	10.9%
Miscellaneous	4%	3.6%
Profit	15%	14.1%

Fran also distributed a District 22 Tournament Budget for the 2011 year.

The Financial Report, moved by Jon Wright, seconded by Fran Schwartz, was unanimously accepted.

III. EXECUTIVE COMMITTEE Report – Rex Latus

There was extensive debate about Director fees, which are our biggest expense. The number of tables per director that seems optimal was considered. It was pointed out that venues with a large room could get by with fewer directors than one with a number of small rooms, which require one director for each room. With the introduction of Bridgemates and computer scoring, the Board would like to achieve a ratio of 20 tables per director whenever possible. Rex raised the question, what right does the District, as the employer, have to dictate the number of Directors? Ken pointed out that Betty needs to provide sessions for the full time directors, creating a potential problem here. Making contact with the ACBL was put off until then next meeting, when Bill Grant will try to find out just what the ACBL directives actually are. This was moved by Ken, seconded by Teri and adopted unanimously.

IV. Secretary Report – Irv Kostal

No Report. The result of the Elections, making Bill Grant and Patrick Page Board Members starting in 2011 are already known.

V. NATIONAL DIRECTOR’S REPORT Ken Monzingo

NABC - Orlando - Board Highlights

In response to a complaint (by Irv Kostal) about slow play and the director’s complete unwillingness to deal with the problem, Ken reported the National Board is trying, but the directors just won’t enforce the rules. It was pointed out that in clubs the matter is rather simple; a board is removed and the players are given a “Noplay” which presumably

doesn't impact the score of either pair. While the directors may be reluctant to assign blame in such a situation, the players are very likely to have no such reluctance, especially in a championship event. It was pointed out that we need not have the same attitude toward slow play in a 299'er game that we would have in the Blue Ribbon Pairs. The question was raised; can the Board simply tell Betty to demand enforcement? This issue was postponed until the next meeting.

VI. COMMITTEE REPORTS

A. Tournament Committee Chairman – Jon Wright

1. General Report - Jon Wright

Jon reported an inventory problem. Over time there is a problem with “stuff” disappearing. This is not necessarily because of dishonesty on anyone's part, but just that we don't know where it is. Sometimes Tournament Managers will store items in their garage, for use at the next tournament they manage. Ken Dischner has recently pointed out we didn't have enough Section Standards and had to buy some more. It is very likely that items like this are simply left at the site and thrown out when the venue does its cleanup. It was pointed out that Ken Dischner's responsibility is to drop off and pick up the equipment and he has nothing to do with take down.

There has been a problem with Site take down procedure. Caddies have been reluctant to work on Sundays because they don't want to do the take down. It was agreed to put Cedric Pang in charge of the Palm Springs take down and pay caddies who stay an extra \$20.

Fran Schwartz is going to manage the next Orange County Regional. She has talked to John Jonas about taking care of the I/N program. She says she is very pleased with the level of cooperation she is getting.

2. Tournaments:

Riverside, January 31 to February 6, 2011, Riverside Convention Center

Managers: Teri Atkinson and Ken Monzingo

San Diego April 18-24, 2011.

Managers: Alice Leicht and Bill Grant

Orange County – September 5-11, 2011, Hyatt Regency, Irvine CA.

Manager: Fran Schwartz

Ventura, October 24-30 2011

Managers: Teri Atkinson and Joe Conti

Palm Springs, December 12-18, 2011, Rancho Mirage.

Manager: TBD

3. Tournament Policies and Procedures Manual – Jon Wright

Jon Wright is revising the Tournament Manager's Manual. It was agreed that this will always be a "work in progress."

B. GNT/NAP: John Kissinger

The possibility of using computers to make participation in the Grand National Teams more accessible to the players in the Northern portion of our District was discussed. Unfortunately, ACBL approval has been hard to come by because of the illness of Butch Campbell. Nonetheless, there appear to be no bureaucratic obstacles. BBO is on board with full cooperation and Butch has indicated to Irv that the ACBL has no problem with matches being conducted online. Should this come to pass, appropriate safeguards will be in place, and no one will be sitting at home playing on his own computer. All play will be at designated sites, and any computer matches will be played on a computer provided by the District.

C. Bylaws, Policies & Procedures – Rex Latus

Rex said the Standing Rules and the Redbook had been created in 1970 and were faithfully maintained 1998. Then there was no activity until 2010. Rex has taken the Minutes and merged in the Board activity to update the Standing Rules as much as possible. Unfortunately, there is a large gap because the Minutes from 1998 to 2002 are missing. When Rex finishes this task he will make it available to the Board.

VI. OLD BUSINESS

Rex has assembled as many of the District's financial and legal documents as he can find and is creating a Master Directory of then documents so that they can be put on the Internet. He will continue this process, but it is his suggestion that a person be appointed to the task of maintaining both the Master Directory and the Standing Rules.

VII. NEW BUSINESS

Warren Cederborg distributed Certificates of Membership in the Goodwill Committee to all Board members. Plans were discussed for the ceremony on Sunday for the awarding of Goodwill pins to various members of the District, picking the winner of the raffle of the Four Seasons Weekend, and then the "passing of the gavel" from ACBL President Rich De Martino to the New ACBL President, Craig Robinson

VIII. ADJOURNMENT

The Meeting was adjourned at 10:30 PM

IX. CALL TO ORDER

A special meeting of the new 2011 Board was convened.

There were two nominations for President, Jon Wright and Teri Atkinson. A secret Ballot was conducted, with Rex Latus and Bonnie Bagley counting the votes, the winner being Jon Wright.

Teri was selected as Vice President, Irv Kostal chosen to continue as Secretary and Patrick Page will become the Treasurer.

At Teri's suggestion a group picture of the Board was taken for insertion into the Forum.

X. ADJOURNMENT

The meeting was adjourned at 11:00 PM. The next meeting is in Riverside, on February 4, 2011.