

District Twenty-Two Organization of Bridge Units, Inc.

San Diego Minutes

District Twenty Two Board of Directors Meeting

Friday, April 22, 2011
Town and Country Hotel
San Diego, CA
Residing: 2011 District President Jon Wright

Representatives:

Area I: Teri Atkinson, Warren Cederborg
Area II: Irv Kostal, Patrick Page
Area III: Jon Wright, Bill Grant
Area IV: Fran Schwartz

National Representative: Ken Monzingo

Guests:

Alice Leicht, Co-tournament Director-San Diego
Maritha Pottinger, IN Coordinator, San Diego and Riverside Tournaments
David Lodge-New Area II Representative to serve remainder of Irv Kostal's term

Note: Presentations by Ken and certain other pertinent discussion took place before the official Call to Order. These are included in the body of the minutes.

- I. **CALL TO ORDER**
Approval Of Riverside Minutes (Subject to Review)
Irv offered his official resignation. David was approved as the replacement to serve the rest of Irv's term, expiring December 31, 2012.
- II. **TREASURER'S REPORT**
The report was tabled until next meeting
- III. **EXECUTIVE COMMITTEE REPORT**
No Activity

IV. SECRETARY REPORT

V. NATIONAL DIRECTOR'S REPORT

- A. National Report- Ken advised us of his continuing effort to curtail the vast expenditures related to International Bridge. The ultimate annual cost borne by the ACBL and it's members approaches \$400,000. At the National at Louisville, he made a motion to the National Board of Governors to cut approximately \$165,000 of the costs. His motion was defeated by 21 to 4. He is not entitled to bring the same motion to the floor at the next National. He will instead introduce a new motion to eliminate all the funding from the ACBL at the next National in Toronto. He asked for letters from all District 22 members in support of his efforts.
- B. The ACBL "Score" software has been rewritten and is being tested.
- C. "Regional At Sea"- the Western Conference will respond to the ACBL's Request for Proposal.
 - 1. The net income, if any, will be split 4 ways, 25% to each district within the conference and 25% to the Western Conference.
 - 2. ACBL will pay all of the directors' fees but wants \$100 per player to cover their costs.
 - 3. An advantage of the program is that there are no sanction fees, no rent and no hospitality costs.
 - 4. Selecting the best available high profile cruise director is an important element of success. Names suggested include Eddie Kantar, Mike Lawrence, John Mohan and Larry Cohen.
- D. Western Conference STAC Week, May 2-May 8-Bill Michael will direct and coordinate. He will continue in this capacity until such time as it determined if and when Betty Bratcher will be available to reassume her role.
- E. Charity Games at Regionals-The Monday Charity Game will continue to be exempt from any sanction fees. However, any other games designated "charity" held during the balance of the week will pay sanction fees to the Western Conference.

VI. COMMITTEE REPORTS

- A. Bill Grant-San Diego Regional
 - 1. Attendance appears to up approximately 36% over last year
 - 2. 299er attendance up approximately 53%
 - 3. I/N: Both the Ask an Expert Booth and the Play With a Mentor programs were very well received and will be continued in Orange County and Riverside. Additionally, there was a suggestion that classes be offered to non-playing spouses so that the playing spouse would be better able to attend more tournaments.
 - 4. An agreement has been struck with Dan Williams. He will be provided a room at staff rates. He will pay \$.10 per table up to a maximum of \$300.00.

5. A discussion was held regarding the ratio of directors to tables. The ideal ratio is 15 to 20 tables per director. Our region is experiencing somewhat less than the ideal. Until the report by Gary (the Director in Charge), we will not have data regarding this issue.
 6. Bill stressed that while it was important to take the time to inventory the small items used to run the Regional (pencils, etc.), it was much more important in his opinion to spend time on the marketing and promotion responsibilities to insure continuing growth and greater success.
- B. Gary Zeiger- Head Director Interim Report on San Diego Regional
1. Estimate of table count-in excess of 2100
 2. The Gold Rush was very successful and encouraged additional participation in Pairs events for those members having between 0 and 750 MP. When asked whether the concept could be expanded to Team events, he suggested that it could be done but all members over 750 would be categorized as A/AX and those below would fall into the ABC categories.
 3. He felt that the KO numbers held up in spite of the increase in Pairs activity.
 4. He discussed the 2 evening Swiss events that took place on Wednesday/Thursday and Friday/Saturday. These events were priced at ½ normal which created some disincentive to compete the second night if one's team had done poorly the first night. All teams entered in the Wednesday/Thursday event but one, competed on the second night. He, however, cautioned, that if several of the teams scheduled to compete Saturday night dropped out, the two night concept would have to be reconsidered.
 5. A discussion was held regarding the number of Compact KO's. It was the general consensus of the Board that the Compacts should be offered every other day. When insufficient Compacts are held, those losing in first day of standard KO would be forced into next day standard KO. With less than full complement of participants, too few brackets would exist and players would be forced into brackets with little chance to win.
 6. Gary responded to questions about:
 - i. Quick availability of Directors-seemed as if many stationed in front of room at scoring table-"anomaly; should be located throughout site to be responsive".
 - ii. Scoring of multi section pairs events- why when more than 3 sections not scored over all participants-"technical issues with Bridge Mates; also statistically has been shown that no real advantage to score across more than 2 sections".
 7. Gary will have full tournament financial results and results of table to director ratio by end of Sunday and will furnish to Board.
- C. Ken Monzingo and Teri Atkinson-Riverside Regional

1. While gross income was up, net income was down. A study of the detailed financials indicated that there were hospitality overcharges that will be investigated by Ken and Teri (it was subsequently reported that there will be an \$1,800 reimbursement for overcharges).

D. Fran Schwartz-Orange County Regional

1. Contracts are in the works
2. There are very few choices of hotels in area but Ken and Fran are looking.
3. Marjorie Michlin has agreed to speak at the I/N sessions.

E. Teri Atkinson-Ventura Regional

1. All is in progressing with no issues.

F. Teri Atkinson-Palm Springs Regional

1. Roberta Grubb will continue as the Tournament Manager
2. Popularity of speaker sessions is high; two speakers a day will continue to be provided.

G. Jon Wright-Tournament Policy and Procedures Manual-The first draft has been issued and all managers have responded with their notes. The revised final copy will be issued shortly incorporating the changes

H. Jon Wright-GNT and NAP

1. GNT: The A and C flight finals had been held at Dana Point and the Open and B flights will be held on May 7th and 8th.
2. NAP: the final competition will revert to its previous form as a one day event during the PS Regional.

I. Jon Wright-Bylaws, Policies and Procedures

1. A preliminary draft of the updating of job descriptions and their insertion into the Web Site is in the works.
2. Goodwill Committee-Units must submit recommendations by Labor Day

VII. **OLD BUSINESS**-See Item I above

VIII. **NEW BUSINESS**- the only item on the agenda, "the Saddleback College Bridge Club" issue was tabled due to financial problems at the school.

IX. **Adjournment**

Next Meeting Hyatt Regency, Irvine, CA September 9, 2011.

Attachments:

3. Louisville NABC Minutes Prepared by Ken Monzingo
4. WBF Nation Membership Data prepared by Ken Monzingo
5. Western Conference Report prepared by Ken Monzingo
6. Request for Proposal regarding Regional at Sea

7. Listing “Top 50 Clubs-2010”